

# Local Market Updates

A research tool from the Honolulu Board of REALTORS®



## Ala Moana - Kakaako (1-2-3)

### Single Family

#### June

#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	1	0	- 100.0%	5	1	- 80.0%
Closed Sales	0	0	NA	1	2	+ 100.0%
Median Sales Price*	\$0	\$0	NA	\$725,000	\$515,000	- 29.0%
Average Sales Price*	\$0	\$0	NA	\$725,000	\$515,000	- 29.0%
Percent of Original List Price Received at Sale*	0.0%	0.0%	NA	92.6%	96.4%	+ 4.1%
Median Days on Market Until Sale	0	0	NA	69	47	- 31.9%
Inventory of Homes for Sale at Month End	4	1	- 75.0%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Condo

#### June

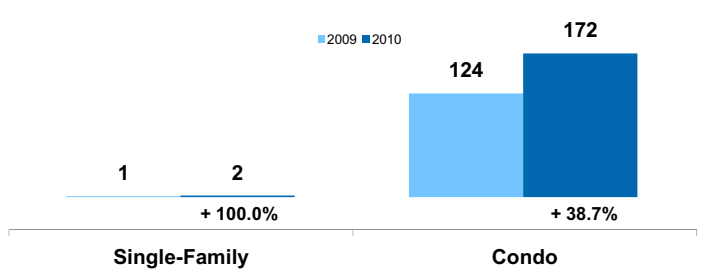
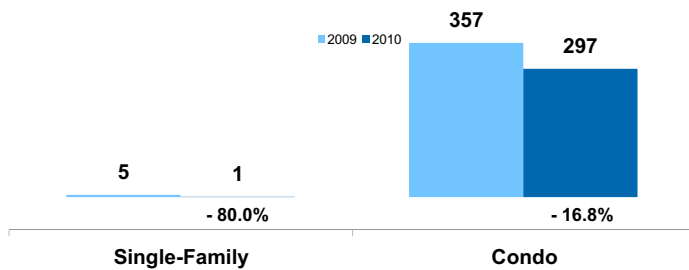
#### Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	39	42	+ 7.7%	357	297	- 16.8%
Closed Sales	24	32	+ 33.3%	124	172	+ 38.7%
Median Sales Price*	\$413,224	\$260,000	- 37.1%	\$342,500	\$329,900	- 3.7%
Average Sales Price*	\$411,705	\$396,934	- 3.6%	\$480,833	\$469,447	- 2.4%
Percent of Original List Price Received at Sale*	92.6%	94.8%	+ 2.3%	88.8%	94.6%	+ 6.6%
Median Days on Market Until Sale	39	37	- 5.1%	68	44	- 36.0%
Inventory of Homes for Sale at Month End	267	177	- 33.7%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

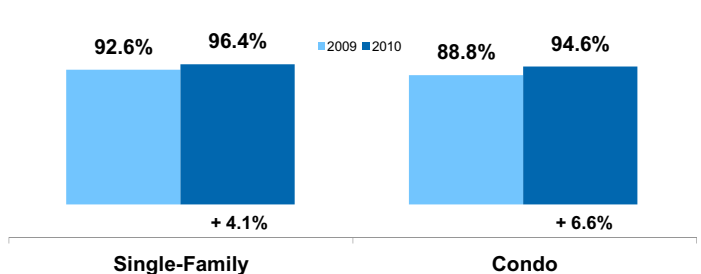
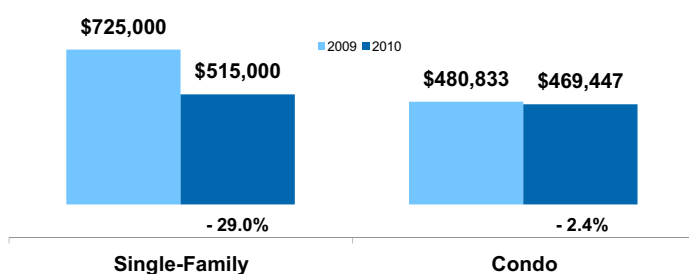
#### YTD New Listings

#### YTD Closed Sales



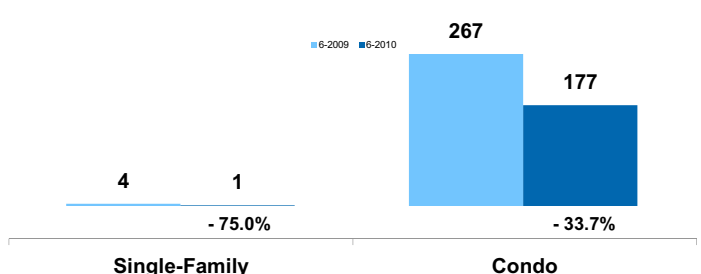
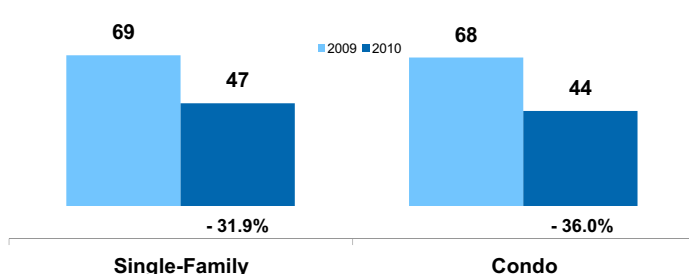
#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End





# Local Market Updates for Single-Family Homes

## June 2010

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale			Current Inventory	
	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	11	3	-72.7%	3	8	166.7%	\$790,000	\$859,000	8.7%	97.0%	100.1%	3.2%	9	9	0.0%	54	38
Ala Moana - Kakaako (1-2-3)	1	0	-100.0%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	4	1
Downtown - Nuuanu (1-1-8 to 1-2-2)	18	14	-22.2%	6	9	50.0%	\$549,000	\$880,000	60.3%	93.0%	90.5%	-2.7%	38	71	86.8%	43	38
Ewa Plain (1-9-1)	65	68	4.6%	54	59	9.3%	\$458,000	\$440,000	-3.9%	93.7%	97.2%	3.7%	53	35	-34.0%	277	171
Hawaii Kai (1-3-9)	22	32	45.5%	15	17	13.3%	\$750,000	\$840,000	12.0%	92.0%	97.9%	6.4%	29	36	24.1%	125	93
Kailua - Waimanalo (1-4-1 to 1-4-3)	37	42	13.5%	23	13	-43.5%	\$715,000	\$715,000	0.0%	91.2%	98.1%	7.6%	56	39	-30.4%	165	121
Kalihi - Palama (1-1-2 to 1-1-7)	16	14	-12.5%	7	9	28.6%	\$600,000	\$540,000	-10.0%	96.1%	94.5%	-1.7%	51	22	-56.9%	77	76
Kaneohe (1-4-4 to 1-4-7)	54	31	-42.6%	24	25	4.2%	\$622,000	\$648,000	4.2%	93.2%	95.3%	2.2%	55	24	-56.4%	172	96
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	27	25	-7.4%	15	15	0.0%	\$780,000	\$840,000	7.7%	88.6%	95.7%	8.0%	93	21	-77.4%	125	83
Makaha - Nanakuli (1-8-1 to 1-8-9)	32	31	-3.1%	19	25	31.6%	\$277,000	\$272,500	-1.6%	92.6%	92.5%	-0.1%	54	51	-5.6%	169	149
Makakilo (1-9-2 to 1-9-3)	15	16	6.7%	9	10	11.1%	\$494,900	\$557,500	12.6%	96.1%	93.4%	-2.8%	34	55	61.8%	66	39
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	14	16	14.3%	5	9	80.0%	\$832,000	\$752,500	-9.6%	101.9%	98.8%	-3.1%	23	14	-39.1%	60	55
Mililani (1-9-5)	18	24	33.3%	14	16	14.3%	\$584,000	\$605,000	3.6%	93.0%	97.1%	4.4%	38	31	-19.7%	54	52
Moanalua - Salt Lake (1-1-1)	7	5	-28.6%	4	1	-75.0%	\$602,500	\$665,000	10.4%	93.5%	111.0%	18.8%	60	15	-74.8%	27	12
North Shore (1-5-6 to 1-6-9)	22	16	-27.3%	6	8	33.3%	\$836,500	\$595,000	-28.9%	93.1%	88.6%	-4.8%	58	81	40.0%	124	106
Pearl City - Aiea (1-9-6 to 1-9-9)	19	24	26.3%	13	16	23.1%	\$560,000	\$602,500	7.6%	90.8%	94.6%	4.1%	37	31	-17.6%	95	59
Wahiawa (1-7-1 to 1-7-7)	5	7	40.0%	3	9	200.0%	\$345,000	\$378,000	9.6%	88.1%	92.9%	5.5%	233	9	-96.1%	38	37
Waialae-Kahala (1-3-5)	19	21	10.5%	7	11	57.1%	\$1,387,500	\$1,300,000	-6.3%	86.3%	95.9%	11.1%	65	7	-89.2%	77	68
Waikiki (1-2-6)	0	1	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	0	0
Waipahu (1-9-4)	32	39	21.9%	28	19	-32.1%	\$520,000	\$535,000	2.9%	95.3%	93.6%	-1.8%	33	38	16.9%	115	100
Windward Coast (1-4-8 to 1-5-5)	10	7	-30.0%	6	4	-33.3%	\$1,012,500	\$409,500	-59.6%	83.2%	100.0%	20.2%	94	85	-9.6%	62	55

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	60	59	-1.7%	25	33	32.0%	\$917,500	\$863,000	-5.9%	86.6%	97.0%	12.0%	79	15	-81.0%
Ala Moana - Kakaako (1-2-3)	5	1	-80.0%	1	2	100.0%	\$515,000	\$725,000	40.8%	92.6%	96.4%	4.1%	69	47	-31.9%
Downtown - Nuuanu (1-1-8 to 1-2-2)	67	62	-7.5%	20	35	75.0%	\$737,000	\$702,500	-4.7%	91.8%	92.4%	0.7%	35	65	85.7%
Ewa Plain (1-9-1)	407	414	1.7%	188	260	38.3%	\$435,000	\$443,500	2.0%	94.4%	98.2%	4.1%	55	31	-44.0%
Hawaii Kai (1-3-9)	171	177	3.5%	72	83	15.3%	\$812,500	\$750,000	-7.7%	90.9%	96.8%	6.5%	56	23	-58.9%
Kailua - Waimanalo (1-4-1 to 1-4-3)	219	225	2.7%	83	111	33.7%	\$745,000	\$707,500	-5.0%	89.9%	95.6%	6.4%	68	36	-47.8%
Kalihi - Palama (1-1-2 to 1-1-7)	93	126	35.5%	38	55	44.7%	\$540,000	\$549,750	1.8%	93.4%	95.1%	1.9%	38	32	-15.8%
Kaneohe (1-4-4 to 1-4-7)	254	235	-7.5%	88	150	70.5%	\$646,500	\$627,000	-3.0%	92.3%	94.9%	2.7%	50	23	-54.0%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	173	151	-12.7%	67	97	44.8%	\$775,000	\$735,000	-5.2%	89.3%	97.1%	8.8%	69	16	-76.8%
Makaha - Nanakuli (1-8-1 to 1-8-9)	182	207	13.7%	67	91	35.8%	\$309,000	\$291,720	-5.6%	92.7%	94.5%	2.0%	69	47	-31.9%
Makakilo (1-9-2 to 1-9-3)	106	97	-8.5%	46	41	-10.9%	\$537,000	\$495,150	-7.8%	94.3%	95.5%	1.3%	29	47	62.1%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	99	99	0.0%	32	35	9.4%	\$875,000	\$715,000	-18.3%	92.2%	93.8%	1.8%	36	20	-43.7%
Mililani (1-9-5)	135	136	0.7%	78	73	-6.4%	\$605,000	\$595,000	-1.7%	94.5%	97.2%	2.8%	51	22	-56.9%
Moanalua - Salt Lake (1-1-1)	30	23	-23.3%	11	21	90.9%	\$667,500	\$730,000	9.4%	94.1%	95.9%	1.9%	39	47	20.5%
North Shore (1-5-6 to 1-6-9)	124	127	2.4%	21	42	100.0%	\$662,500	\$749,000	13.1%	87.7%	89.6%	2.2%	63	94	49.2%
Pearl City - Aiea (1-9-6 to 1-9-9)	150	138	-8.0%	66	79	19.7%	\$577,500	\$550,000	-4.8%	93.4%	96.5%	3.3%	36	28	-22.2%
Wahiawa (1-7-1 to 1-7-7)	47	71	51.1%	16	35	118.8%	\$378,000	\$408,000	7.9%	91.9%	94.6%	3.0%	52	28	-46.2%
Waialae-Kahala (1-3-5)	101	116	14.9%	41	50	22.0%	\$1,200,000	\$1,300,000	8.3%	87.7%	93.3%	6.4%	65	29	-56.2%
Waikiki (1-2-6)	0	3	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA
Waipahu (1-9-4)	195	218	11.8%	117	137	17.1%	\$532,000	\$512,000	-3.8%	94.2%	95.1%	0.9%	51	34	-33.3%
Windward Coast (1-4-8 to 1-5-5)	63	73	15.9%	18	23	27.8%	\$490,000	\$535,000	9.2%	85.5%	94.2%	10.1%	96	78	-18.8%

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale			Current Inventory	
	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010	Change	June 2009	June 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	1	0	-100.0%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	1	0
Ala Moana - Kakaako (1-2-3)	39	42	7.7%	24	32	33.3%	\$413,224	\$260,000	-37.1%	92.6%	94.8%	2.3%	39	37	-5.1%	267	177
Downtown - Nuuanu (1-1-8 to 1-2-2)	44	51	15.9%	23	32	39.1%	\$385,000	\$266,500	-30.8%	92.5%	95.3%	3.1%	47	36	-23.4%	208	169
Ewa Plain (1-9-1)	31	33	6.5%	21	32	52.4%	\$225,000	\$305,000	35.6%	93.7%	97.9%	4.4%	25	52	108.0%	159	93
Hawaii Kai (1-3-9)	16	29	81.3%	17	22	29.4%	\$449,000	\$528,000	17.6%	94.3%	98.4%	4.3%	88	14	-84.1%	75	44
Kailua - Waimanalo (1-4-1 to 1-4-3)	8	9	12.5%	8	7	-12.5%	\$353,000	\$479,000	35.7%	92.8%	92.8%	0.1%	42	102	142.9%	34	25
Kalihi - Palama (1-1-2 to 1-1-7)	11	10	-9.1%	4	8	100.0%	\$300,000	\$417,500	39.2%	92.9%	97.1%	4.5%	103	15	-85.4%	50	33
Kaneohe (1-4-4 to 1-4-7)	24	21	-12.5%	11	18	63.6%	\$392,500	\$400,000	1.9%	94.3%	98.1%	4.0%	48	19	-60.4%	75	49
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	11	16	45.5%	5	5	0.0%	\$500,000	\$290,000	-42.0%	80.4%	95.4%	18.7%	132	54	-59.1%	86	70
Makaha - Nanakuli (1-8-1 to 1-8-9)	31	14	-54.8%	6	11	83.3%	\$113,500	\$90,000	-20.7%	82.3%	85.3%	3.6%	65	47	-27.7%	113	72
Makakilo (1-9-2 to 1-9-3)	13	11	-15.4%	4	8	100.0%	\$212,500	\$232,500	9.4%	98.9%	90.7%	-8.3%	19	101	445.9%	53	42
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	93	85	-8.6%	40	53	32.5%	\$320,000	\$311,000	-2.8%	92.9%	95.5%	2.9%	45	24	-46.1%	245	206
Mililani (1-9-5)	21	29	38.1%	21	17	-19.0%	\$268,000	\$327,000	22.0%	96.0%	98.6%	2.8%	32	17	-46.9%	80	86
Moanalua - Salt Lake (1-1-1)	16	19	18.8%	13	14	7.7%	\$247,000	\$217,500	-11.9%	93.8%	96.6%	3.0%	90	12	-87.2%	54	49
North Shore (1-5-6 to 1-6-9)	11	5	-54.5%	3	5	66.7%	\$267,000	\$250,000	-6.4%	88.9%	92.4%	4.0%	86	96	11.6%	55	31
Pearl City - Aiea (1-9-6 to 1-9-9)	37	36	-2.7%	17	34	100.0%	\$298,000	\$266,500	-10.6%	95.8%	96.1%	0.4%	49	45	-9.2%	114	98
Wahiawa (1-7-1 to 1-7-7)	4	4	0.0%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	18	19
Waialae-Kahala (1-3-5)	7	6	-14.3%	5	5	0.0%	\$305,000	\$195,000	-36.1%	89.6%	90.1%	0.5%	21	23	9.5%	23	18
Waikiki (1-2-6)	142	138	-2.8%	38	71	86.8%	\$262,000	\$300,000	14.5%	88.7%	95.2%	7.3%	78	42	-45.8%	696	598
Waipahu (1-9-4)	33	39	18.2%	23	21	-8.7%	\$282,500	\$267,000	-5.5%	96.2%	97.8%	1.6%	36	17	-52.8%	98	85
Windward Coast (1-4-8 to 1-5-5)	4	3	-25.0%	0	1	NA	\$0	\$135,000	NA	0.0%	64.3%	NA	0	262	NA	18	19

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	1	3	200.0%	0	2	NA	\$0	\$443,000	NA	0.0%	100.0%	NA	0	2	NA
Ala Moana - Kakaako (1-2-3)	357	297	-16.8%	124	172	38.7%	\$342,500	\$329,000	-3.7%	88.8%	94.6%	6.6%	68	44	-36.0%
Downtown - Nuuanu (1-1-8 to 1-2-2)	276	308	11.6%	90	145	61.1%	\$333,000	\$359,500	8.0%	92.3%	95.4%	3.3%	51	32	-37.3%
Ewa Plain (1-9-1)	213	216	1.4%	74	146	97.3%	\$280,000	\$290,000	3.6%	93.4%	98.0%	5.0%	68	31	-55.1%
Hawaii Kai (1-3-9)	143	150	4.9%	75	100	33.3%	\$475,000	\$515,000	8.4%	92.8%	97.0%	4.5%	78	18	-76.9%
Kailua - Waimanalo (1-4-1 to 1-4-3)	57	69	21.1%	28	37	32.1%	\$375,000	\$375,000	0.0%	92.2%	95.8%	3.9%	47	26	-44.1%
Kalihi - Palama (1-1-2 to 1-1-7)	70	77	10.0%	36	47	30.6%	\$300,000	\$327,500	9.2%	92.0%	94.6%	2.9%	39	30	-23.1%
Kaneohe (1-4-4 to 1-4-7)	135	127	-5.9%	52	72	38.5%	\$393,750	\$373,500	-5.1%	94.6%	96.7%	2.2%	50	32	-36.0%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	97	104	7.2%	22	52	136.4%	\$399,000	\$465,000	16.5%	84.3%	93.9%	11.3%	87	21	-75.9%
Makaha - Nanakuli (1-8-1 to 1-8-9)	128	99	-22.7%	31	58	87.1%	\$122,000	\$90,000	-26.2%	82.7%	88.0%	6.3%	83	55	-33.7%
Makakilo (1-9-2 to 1-9-3)	69	65	-5.8%	33	34	3.0%	\$248,000	\$249,000	0.4%	93.7%	93.8%	0.0%	50	75	50.0%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	405	438	8.1%	158	261	65.2%	\$310,000	\$308,250	-0.6%	92.4%	95.8%	3.6%	49	22	-55.1%
Mililani (1-9-5)	168	170	1.2%	98	95	-3.1%	\$295,000	\$290,000	-1.7%	94.0%	97.5%	3.8%	46	23	-49.5%
Moanalua - Salt Lake (1-1-1)	113	135	19.5%	68	105	54.4%	\$310,500	\$265,000	-14.7%	94.5%	95.6%	1.2%	46	24	-47.3%
North Shore (1-5-6 to 1-6-9)	59	44	-25.4%	12	15	25.0%	\$261,000	\$250,000	-4.2%	89.2%	92.4%	3.6%	33	81	145.5%
Pearl City - Aiea (1-9-6 to 1-9-9)	220	238	8.2%	105	147	40.0%	\$275,000	\$280,000	1.8%	93.7%	96.2%	2.6%	50	23	-54.0%
Wahiawa (1-7-1 to 1-7-7)	20	24	20.0%	6	5	-16.7%	\$138,750	\$140,000	0.9%	93.3%	79.3%	-15.0%	37	40	8.1%
Waialae-Kahala (1-3-5)	33	33	0.0%	21	17	-19.0%	\$390,000	\$397,500	1.9%	90.9%	90.8%	-0.1%	68	23	-66.2%
Waikiki (1-2-6)	832	817	-1.8%	228	360	57.9%	\$271,000	\$290,000	7.0%	87.5%	92.6%	5.9%	69	50	-27.0%
Waipahu (1-9-4)	190	191	0.5%	107	130	21.5%	\$282,000	\$270,000	-4.3%	94.9%	97.1%	2.3%	40	30	-26.3%
Windward Coast (1-4-8 to 1-5-5)	15	19	26.7%	0	4	NA	\$0	\$183,500	NA	0.0%	82.0%	NA	0	228	NA