



430 North Michigan Avenue ♦ Chicago, IL 60611-4092
Phone: 800.621.8738 ♦ Fax: 312.329.8882 ♦ info@CRB.com ♦ www.CRB.com

LAST NAME _____ FIRST NAME _____

JOB TITLE _____

COMPANY NAME _____

BUSINESS ADDRESS _____

CITY / STATE / ZIP _____

() ()
BUSINESS PHONE _____ FAX _____

E-MAIL ADDRESS _____

| ADDITIONAL INFORMATION | | |
|---|------|----------|
| Send all mail to: | HOME | BUSINESS |
| Publish home information in directory? | YES | NO |
| Receive non-Council mail? | YES | NO |
| In addition to mail, indicate your preference in receiving Council information: | FAX | E-MAIL |

HOME ADDRESS _____

CITY / STATE / ZIP _____

() ()
HOME PHONE _____

REAL ESTATE BOARD AFFILIATION _____

MEMBER TYPE SELECTION

| | | |
|--|-----------------|----------|
| <input type="checkbox"/> Regular Member — Annual Dues = | \$50 | \$125.00 |
| <input type="checkbox"/> Candidate Member — Annual Dues (\$185) + Application Fee (\$150) = | | \$235.00 |

If applying for Candidacy in the CRB Designation Program, please:

- Carefully review the Candidate Pledge below and sign in the space provided.
- Review and complete the reverse side of the application indicating any possible automatic credits.
- If you have at least two (2) consecutive years of management experience, include your management resume (see reverse for instructions). If you plan to obtain the two-year experience requirement while a Candidate, submit your management resume when the two years is acquired. You will not be eligible for Designation until a management resume is verified.
- If you have three (3) or more years of management experience (see reverse), a management resume must accompany this application in order to receive any automatic credit.
- Return this application, payment, and management resume (if applicable) to the CRB.

Candidate Pledge

I hereby verify that all information provided on this application and in my management resume is accurate to the best of my knowledge. I acknowledge that I have read, understand, and agree, if accepted, to abide by the CRB Designation Program Requirements. As a Candidate, I understand that I cannot use the CRB Designation until it is awarded to me upon completion of all Program Requirements, and that such misuse will be cause for summary termination of membership. I understand that if I fail to complete the Requirements within the specified time frame, I will be dropped from the Program and must apply for reinstatement. Upon reinstatement, I understand that I will be subject to Program Requirements in effect at the time of my reinstatement. I also understand that once I am awarded the CRB Designation, I must maintain my Designee membership status in order to continue to hold, use, and publicly display the CRB Designation.

Applicant Signature (required) _____ Date _____

METHOD OF PAYMENT

DUES TOTAL \$ _____ VISA MasterCard American Express Check payable in U.S. funds to CRB

Credit Card Number _____ Expiration Date _____

Name on Card _____ Signature _____

*Council dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense.
A portion of your annual dues is applied to your subscription to Real Estate Business magazine.*

CRB DESIGNATION PROGRAM OVERVIEW

This overview was created to provide a synopsis of the Program Requirements. All Candidates are subject to the full CRB DESIGNATION PROGRAM REQUIREMENTS. A copy will be provided upon acceptance of Candidate application. If you would like to review a copy immediately, call 800.621.8738 or visit www.CRB.com and click on EARN THE CRB DESIGNATION.

CORE REQUIREMENTS

- Submit Candidate Application accompanied by required documentation (if applicable), application fee, and required dues.
- Membership in the NATIONAL ASSOCIATION OF REALTORS® as a REALTOR® or REALTOR®-ASSOCIATE.
- Have a minimum of two consecutive years of management experience prior to designation (may be obtained while a Candidate) and submission of a management resume outlining this experience.
- Earn twelve (12) credits within four years of application.

MANAGEMENT EXPERIENCE

Management experience is defined as being directly responsible for the management of a real estate business as an owner, broker, active principle, or as having functioned as a supervisor of one or more individuals (including assistants) and /or other real estate business management functions. Others may qualify, please contact the Member Services Department with any questions.

MANAGEMENT RESUME

A management resume should be submitted on company letterhead and include the signature of the current Principle Broker (applicant if applicable), a list of all management position(s)/ title(s) held (indicate ownership / partnership), number of years spent in position(s), and employment dates in position(s) from month/year to month/year.

AUTOMATIC CREDITS

| | | | | |
|--|---|--|---------------|--|
| SECTION 1 Determine the total number of automatic credits you may receive for qualifying real estate management experience (<u>at the time of your initial application</u>) and / or select actively held NAR Affiliate Designations. <p style="text-align: center;"><u>6 credit maximum</u></p> | 3 – 5 consecutive years of management experience | MUST BE OUTLINED IN A RESUME. | 1 credit | |
| | 6 – 9 consecutive years of management experience | MUST BE OUTLINED IN A RESUME. | 3 credits | |
| | 10+ consecutive years of management experience | MUST BE OUTLINED IN A RESUME. | 6 credits | |
| | Active CRS Designee | COUNCIL WILL VERIFY. | 3 credits | |
| | Active NAR Affiliate Designations other than the CRS Designation. | Check all that apply: <input type="radio"/> ABR <input type="radio"/> ABRM <input type="radio"/> ALC <input type="radio"/> ARM <input type="radio"/> CCIM <input type="radio"/> CIPS <input type="radio"/> CPM <input type="radio"/> CRE <input type="radio"/> LTG <input type="radio"/> SIOR | 1 credit each | |
| SUB-TOTAL | | Maximum of six (6) credits recognized | | |

| | | | | |
|--|--|---|-----------------------------|--|
| SECTION 2 Determine the total number of automatic credits you may receive for higher education and/or training. <p style="text-align: center;"><u>4 credit maximum</u></p> | Approved Equivalency Credits | REFER TO WWW.CRB.COM OR CALL MEMBER SERVICES FOR A LISTING. | 1 – 4 credits | |
| | Instructor or professor of a real estate topic for a minimum of two (2) consecutive years (90 hours per year). | Please list function and duration: | 1 credit | |
| | Bachelor, Master or Ph.D. Degree (2 credits) <p style="text-align: center;">OR</p> Associate Degree (1 credit) | Institution: _____ <input type="radio"/> Associate <input type="radio"/> Bachelor <input type="radio"/> Master <input type="radio"/> Ph.D. Year Degree received: _____ | 2 credits OR 1 credit | |
| SUB-TOTAL | | Maximum of four (4) credits recognized | | |

| | |
|--|---|
| TOTAL CREDITS FROM SECTIONS 1 & 2 | Maximum of ten (10) credits recognized |
|--|---|

SUBTRACT ABOVE TOTAL FROM TWELVE (12), LEAVING THE TOTAL NUMBER OF CREDITS YOU MUST EARN THROUGH THE CRB MANAGEMENT EDUCATION PROGRAMS WITHIN THE REQUIRED FOUR YEAR TIMEFRAME