

Local Market Updates

A research tool from the Honolulu Board of REALTORS®



Kailua - Waimanalo (1-4-1 to Selected 1-4-4)

Single Family

October

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	25	23	- 8.0%	342	363	+ 6.1%
Closed Sales	22	19	- 13.6%	167	201	+ 20.4%
Median Sales Price*	\$909,500	\$711,000	- 21.8%	\$737,500	\$767,688	+ 4.1%
Average Sales Price*	\$1,056,205	\$857,444	- 18.8%	\$935,078	\$1,001,274	+ 7.1%
Percent of Original List Price Received at Sale*	93.4%	92.7%	- 0.8%	91.6%	95.1%	+ 3.8%
Median Days on Market Until Sale	37	34	- 8.1%	55	35	- 36.4%
Inventory of Homes for Sale at Month End	124	115	- 7.3%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

Condo

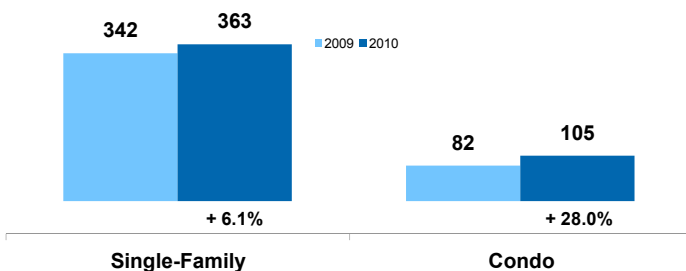
October

Year to Date

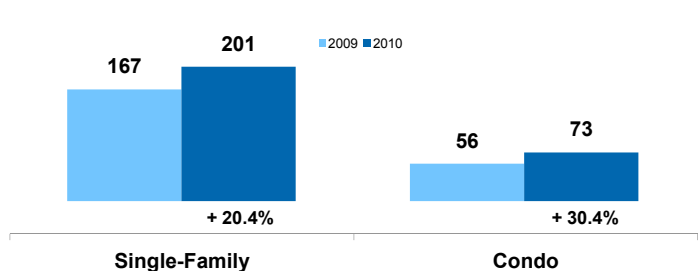
	2009	2010	Change	2009	2010	Change
New Listings	3	8	+ 166.7%	82	105	+ 28.0%
Closed Sales	7	7	- 0.0%	56	73	+ 30.4%
Median Sales Price*	\$384,000	\$375,000	- 2.3%	\$372,500	\$376,250	+ 1.0%
Average Sales Price*	\$458,143	\$421,414	- 8.0%	\$410,898	\$414,636	+ 0.9%
Percent of Original List Price Received at Sale*	95.3%	96.2%	+ 0.9%	92.2%	96.5%	+ 4.7%
Median Days on Market Until Sale	26	100	+ 284.6%	61	26	- 57.4%
Inventory of Homes for Sale at Month End	18	27	+ 50.0%	--	--	--

*Does not account for list prices from any previous listing contracts or seller concessions

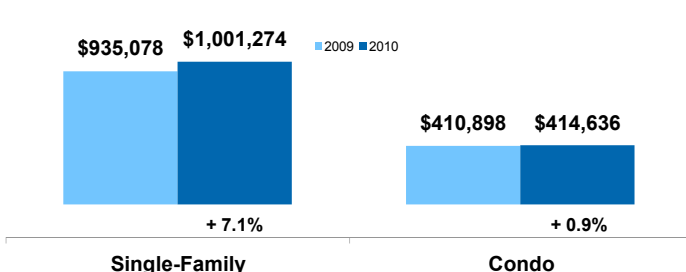
YTD New Listings



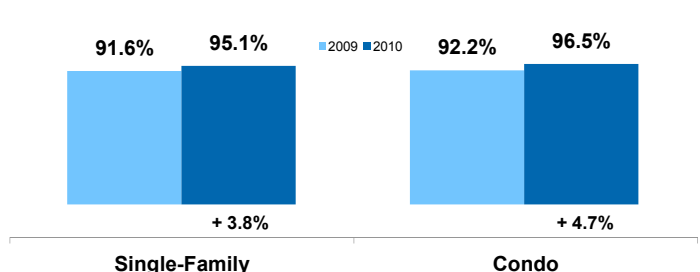
YTD Closed Sales



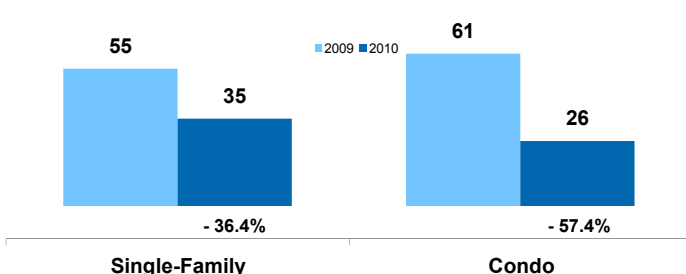
YTD Median Sales Price



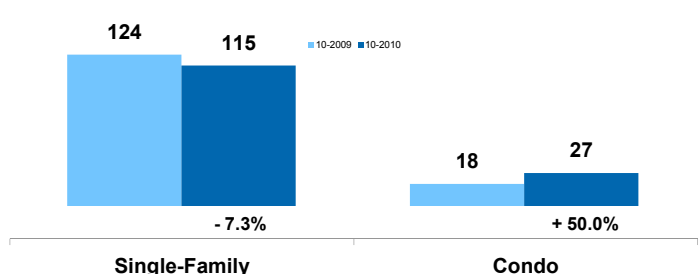
YTD Percent of Orig. List Price Received



YTD Days on Market Until Sale



Inventory of Homes for Sale at Month End



Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale			Current Inventory	
	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	7	13	85.7%	5	2	-60.0%	\$1,500,000	\$1,610,000	7.3%	89.3%	96.3%	7.9%	118	14	-88.6%	38	46
Ala Moana - Kakaako (1-2-3)	2	0	-100.0%	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	4	2
Downtown - Nuuanou (1-1-8 to 1-2-2)	12	9	-25.0%	3	3	0.0%	\$700,000	\$825,000	17.9%	90.9%	87.9%	-3.2%	28	22	-21.4%	54	41
Ewa Plain (1-9-1)	65	51	-21.5%	43	37	-14.0%	\$440,000	\$425,000	-3.4%	96.8%	96.8%	0.0%	71	63	-11.3%	216	156
Hawaii Kai (1-3-9)	30	21	-30.0%	24	21	-12.5%	\$839,000	\$836,000	-0.4%	93.7%	94.0%	0.3%	57	25	-56.1%	87	82
Kailua - Waimanalo (1-4-1 to 1-4-3)	25	23	-8.0%	22	19	-13.6%	\$909,500	\$711,000	-21.8%	93.4%	92.7%	-0.8%	37	34	-8.1%	124	115
Kalihi - Palama (1-1-2 to 1-1-7)	16	19	18.8%	14	12	-14.3%	\$600,000	\$559,000	-6.8%	90.2%	91.2%	1.1%	74	72	-2.7%	71	60
Kaneohe (1-4-4 to 1-4-7)	37	31	-16.2%	26	19	-26.9%	\$704,500	\$685,000	-2.8%	94.6%	94.0%	-0.7%	65	53	-18.5%	146	91
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	21	27	28.6%	21	9	-57.1%	\$740,000	\$858,888	16.1%	92.0%	92.4%	0.4%	60	53	-11.7%	99	92
Makaha - Nanakuli (1-8-1 to 1-8-9)	25	23	-8.0%	14	14	0.0%	\$311,450	\$275,000	-11.7%	94.1%	92.9%	-1.3%	39	26	-33.3%	139	135
Makakilo (1-9-2 to 1-9-3)	17	14	-17.6%	14	9	-35.7%	\$435,500	\$529,750	21.6%	92.6%	94.7%	2.2%	107	59	-44.6%	50	44
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	11	17	54.5%	14	10	-28.6%	\$808,250	\$902,000	11.6%	91.0%	96.2%	5.8%	48	17	-65.3%	51	53
Mililani (1-9-5)	17	16	-5.9%	11	18	63.6%	\$580,000	\$631,000	8.8%	95.3%	94.0%	-1.4%	22	39	75.0%	44	48
Moanalua - Salt Lake (1-1-1)	6	11	83.3%	6	5	-16.7%	\$735,000	\$705,000	-4.1%	89.1%	99.2%	11.4%	84	11	-86.8%	22	23
North Shore (1-5-6 to 1-6-9)	17	17	0.0%	6	8	33.3%	\$798,750	\$600,000	-24.9%	88.3%	87.6%	-0.8%	122	79	-35.0%	101	96
Pearl City - Aiea (1-9-6 to 1-9-9)	18	24	33.3%	17	18	5.9%	\$570,000	\$596,200	4.6%	96.5%	96.3%	-0.2%	43	25	-41.9%	63	86
Wahiawa (1-7-1 to 1-7-7)	8	6	-25.0%	4	4	0.0%	\$423,500	\$458,000	8.1%	94.8%	94.8%	0.0%	19	29	54.1%	38	33
Waiatae-Kahala (1-3-5)	12	15	25.0%	15	4	-73.3%	\$1,072,500	\$1,503,000	40.1%	93.5%	96.7%	3.4%	30	35	15.0%	64	60
Waikiki (1-2-6)	0	0	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	0	0
Waipahu (1-9-4)	35	33	-5.7%	26	22	-15.4%	\$485,000	\$525,000	8.2%	96.5%	96.1%	-0.4%	26	24	-7.7%	102	84
Windward Coast (1-4-8 to 1-5-5)	17	10	-41.2%	1	2	100.0%	\$677,000	\$555,750	-17.9%	75.6%	90.3%	19.4%	78	189	141.7%	71	53

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	82	110	34.1%	44	53	20.5%	\$987,500	\$1,069,000	8.3%	86.4%	95.8%	10.9%	82	17	-79.3%
Ala Moana - Kakaako (1-2-3)	8	3	-62.5%	2	2	0.0%	\$673,750	\$515,000	-23.6%	84.7%	96.4%	13.7%	107	47	-56.1%
Downtown - Nuuanou (1-1-8 to 1-2-2)	115	106	-7.8%	45	51	13.3%	\$700,000	\$750,500	7.2%	91.7%	92.0%	0.3%	31	40	29.0%
Ewa Plain (1-9-1)	651	660	1.4%	359	421	17.3%	\$440,000	\$435,000	-1.1%	95.1%	97.9%	2.9%	52	34	-34.6%
Hawaii Kai (1-3-9)	268	287	7.1%	154	165	7.1%	\$795,000	\$833,000	4.8%	92.1%	95.8%	3.9%	56	26	-53.6%
Kailua - Waimanalo (1-4-1 to 1-4-3)	342	363	6.1%	167	201	20.4%	\$737,500	\$767,888	4.1%	91.6%	95.1%	3.8%	55	35	-36.4%
Kalihi - Palama (1-1-2 to 1-1-7)	162	193	19.1%	73	93	27.4%	\$565,000	\$540,000	-4.4%	92.8%	94.1%	1.4%	49	34	-30.6%
Kaneohe (1-4-4 to 1-4-7)	389	363	-6.7%	178	247	38.8%	\$642,000	\$650,000	1.2%	92.9%	95.0%	2.3%	51	26	-49.0%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	279	262	-6.1%	133	149	12.0%	\$737,500	\$792,500	7.5%	90.8%	96.2%	6.0%	58	18	-69.0%
Makaha - Nanakuli (1-8-1 to 1-8-9)	290	341	17.6%	124	156	25.8%	\$290,000	\$298,500	2.9%	92.1%	93.7%	1.8%	75	47	-37.6%
Makakilo (1-9-2 to 1-9-3)	171	146	-14.6%	99	75	-24.2%	\$490,000	\$520,000	6.1%	93.7%	95.7%	2.1%	41	47	14.6%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	153	166	8.5%	71	70	-1.4%	\$755,000	\$849,000	12.5%	92.0%	94.4%	2.6%	37	21	-43.2%
Mililani (1-9-5)	207	218	5.3%	130	143	10.0%	\$595,000	\$605,000	1.7%	95.0%	96.8%	1.8%	46	29	-36.3%
Moanalua - Salt Lake (1-1-1)	53	56	5.7%	25	35	40.0%	\$690,000	\$670,000	-2.9%	92.4%	97.2%	5.2%	56	35	-37.5%
North Shore (1-5-6 to 1-6-9)	177	187	5.6%	43	67	55.8%	\$645,000	\$660,000	2.3%	87.8%	89.5%	2.0%	97	85	-12.4%
Pearl City - Aiea (1-9-6 to 1-9-9)	227	260	14.5%	148	139	-6.1%	\$560,000	\$595,000	6.3%	93.5%	96.3%	3.0%	44	28	-36.4%
Wahiawa (1-7-1 to 1-7-7)	87	118	35.6%	34	54	58.8%	\$388,000	\$383,000	-1.3%	93.0%	93.5%	0.6%	61	32	-47.5%
Waiatae-Kahala (1-3-5)	165	179	8.5%	77	94	22.1%	\$1,235,000	\$1,340,000	8.5%	89.6%	93.8%	4.7%	39	30	-24.4%
Waikiki (1-2-6)	1	4	300.0%	0	1	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	1	NA
Waipahu (1-9-4)	323	360	11.5%	205	218	6.3%	\$507,000	\$525,000	3.6%	94.8%	95.7%	0.9%	38	32	-15.8%
Windward Coast (1-4-8 to 1-5-5)	112	123	9.8%	25	34	36.0%	\$460,000	\$504,500	9.7%	84.6%	94.3%	11.4%	93	62	-33.9%

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale			Current Inventory	
	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010	Change	October 2009	October 2010
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	0	1	NA	0	0	NA	\$0	\$0	NA	0.0%	0.0%	NA	0	0	NA	0	0
Ala Moana - Kakaako (1-2-3)	50	40	-20.0%	43	24	-44.2%	\$380,000	\$570,000	50.0%	90.8%	94.3%	3.9%	52	43	-18.3%	195	181
Downtown - Nuuanu (1-1-8 to 1-2-2)	40	31	-22.5%	32	26	-18.8%	\$437,450	\$540,000	23.4%	96.8%	96.1%	-0.7%	38	29	-25.0%	147	171
Ewa Plain (1-9-1)	35	36	2.9%	26	26	0.0%	\$249,500	\$303,000	21.4%	95.2%	97.0%	1.8%	65	27	-59.2%	129	92
Hawaii Kai (1-3-9)	18	22	22.2%	14	18	28.6%	\$485,000	\$508,500	4.8%	94.7%	99.0%	4.5%	84	19	-78.0%	52	65
Kailua - Waimanalo (1-4-1 to 1-4-3)	3	8	166.7%	7	7	0.0%	\$384,000	\$375,000	-2.3%	95.3%	96.2%	0.9%	26	100	284.6%	18	27
Kalihi - Palama (1-1-2 to 1-1-7)	9	10	11.1%	4	6	50.0%	\$390,000	\$353,950	-9.2%	91.7%	97.4%	6.1%	84	47	-44.0%	33	39
Kaneohe (1-4-4 to 1-4-7)	19	19	0.0%	17	12	-29.4%	\$375,000	\$325,000	-13.3%	95.1%	97.6%	2.6%	46	16	-66.3%	56	64
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	11	8	-27.3%	6	3	-50.0%	\$335,810	\$563,000	67.7%	86.8%	96.7%	11.4%	82	12	-85.3%	75	76
Makaha - Nanakuli (1-8-1 to 1-8-9)	7	29	314.3%	11	8	-27.3%	\$125,000	\$82,500	-34.0%	82.4%	87.7%	6.3%	65	31	-53.1%	96	79
Makakilo (1-9-2 to 1-9-3)	13	11	-15.4%	6	8	33.3%	\$225,000	\$240,816	6.9%	100.3%	94.8%	-5.5%	27	35	27.8%	48	43
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	78	70	-10.3%	58	30	-48.3%	\$282,500	\$325,000	15.0%	93.5%	95.3%	1.9%	47	24	-49.5%	238	229
Milliani (1-9-5)	23	32	39.1%	26	15	-42.3%	\$274,500	\$230,000	-16.2%	95.7%	96.4%	0.8%	23	18	-20.0%	69	91
Moanalua - Salt Lake (1-1-1)	27	18	-33.3%	12	14	16.7%	\$270,000	\$257,000	-4.8%	94.0%	95.4%	1.5%	42	22	-47.0%	57	50
North Shore (1-5-6 to 1-6-9)	7	8	14.3%	0	1	NA	\$0	\$175,000	NA	0.0%	97.2%	NA	0	40	NA	51	40
Pearl City - Aiea (1-9-6 to 1-9-9)	37	28	-24.3%	26	29	11.5%	\$260,000	\$275,400	5.9%	93.9%	95.2%	1.4%	80	31	-61.3%	84	110
Wahiawa (1-1-2 to 1-7-7)	2	1	-50.0%	1	1	0.0%	\$122,020	\$145,000	18.8%	74.0%	86.8%	17.4%	107	69	-35.5%	16	16
Waialae-Kahala (1-3-5)	4	7	75.0%	6	3	-50.0%	\$413,500	\$850,000	105.6%	89.7%	92.5%	3.1%	89	17	-80.9%	14	21
Waikiki (1-2-6)	121	103	-14.9%	67	56	-16.4%	\$320,500	\$281,250	-12.2%	90.8%	91.5%	0.8%	54	72	33.3%	657	554
Waipahu (1-9-4)	35	23	-34.3%	30	21	-30.0%	\$269,250	\$265,000	-1.6%	95.1%	94.2%	-1.0%	50	36	-28.0%	96	92
Windward Coast (1-4-8 to 1-5-5)	5	1	-80.0%	0	1	NA	\$0	\$125,000	NA	0.0%	81.5%	NA	0	70	NA	18	21

Area	New Listings			Closed Sales			Median Sales Price			Pct. of Original List Price Received			Days on Market Until Sale		
	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change	YTD 2009	YTD 2010	Change
Aina Haina - Kuliouou (1-3-6 to 1-3-8)	2	5	150.0%	0	3	NA	\$0	\$481,500	NA	0.0%	98.2%	NA	0	3	NA
Ala Moana - Kakaako (1-2-3)	569	507	-10.9%	272	300	10.3%	\$395,000	\$355,000	-10.1%	90.1%	95.1%	5.5%	67	40	-41.0%
Downtown - Nuuanu (1-1-8 to 1-2-2)	444	497	11.9%	199	245	23.1%	\$360,000	\$404,000	12.2%	93.5%	95.6%	2.2%	53	29	-45.3%
Ewa Plain (1-9-1)	358	378	5.6%	168	256	52.4%	\$262,500	\$300,000	14.3%	94.0%	98.0%	4.3%	65	30	-54.3%
Hawaii Kai (1-3-9)	225	259	15.1%	146	173	18.5%	\$490,000	\$525,000	7.1%	94.0%	97.3%	3.4%	69	19	-72.3%
Kailua - Waimanalo (1-4-1 to 1-4-3)	82	105	28.0%	56	73	30.4%	\$372,500	\$376,250	1.0%	92.2%	96.5%	4.7%	61	26	-57.4%
Kalihi - Palama (1-1-2 to 1-1-7)	109	133	22.0%	64	80	25.0%	\$300,000	\$325,000	8.3%	91.4%	95.6%	4.6%	59	32	-46.6%
Kaneohe (1-4-4 to 1-4-7)	204	212	3.9%	113	120	6.2%	\$375,000	\$375,000	0.0%	94.6%	96.5%	2.0%	48	33	-32.3%
Kapahulu - Diamond Head (1-3-1 to 1-3-4)	159	162	1.9%	42	75	78.6%	\$360,000	\$456,500	26.8%	86.5%	94.2%	9.0%	85	20	-76.3%
Makaha - Nanakuli (1-8-1 to 1-8-9)	190	183	-3.7%	64	82	28.1%	\$119,975	\$90,000	-25.0%	83.9%	86.8%	3.4%	75	56	-25.3%
Makakilo (1-9-2 to 1-9-3)	120	114	-5.0%	64	63	-1.6%	\$235,000	\$249,000	6.0%	94.4%	94.9%	0.5%	48	56	17.9%
Makiki - Moiliili (1-2-4 to 1-2-9 (except 1-2-6))	715	741	3.6%	349	415	18.9%	\$304,500	\$309,375	1.6%	93.1%	95.5%	2.5%	48	24	-50.0%
Milliani (1-9-5)	274	286	4.4%	184	152	-17.4%	\$295,000	\$282,500	-4.2%	94.2%	96.5%	2.4%	44	25	-42.5%
Moanalua - Salt Lake (1-1-1)	203	213	4.9%	132	153	15.9%	\$300,000	\$270,000	-10.0%	94.9%	95.6%	0.7%	37	27	-27.0%
North Shore (1-5-6 to 1-6-9)	83	83	0.0%	17	21	23.5%	\$255,000	\$240,000	-5.9%	88.0%	92.1%	4.7%	46	81	76.1%
Pearl City - Aiea (1-9-6 to 1-9-9)	355	391	10.1%	212	232	9.4%	\$274,500	\$270,000	-1.6%	94.5%	95.8%	1.4%	50	27	-46.5%
Wahiawa (1-7-1 to 1-7-7)	32	34	6.3%	11	12	9.1%	\$138,000	\$130,000	-5.8%	89.4%	83.9%	-6.2%	72	57	-21.5%
Waialae-Kahala (1-3-5)	54	59	9.3%	35	37	5.7%	\$426,000	\$445,000	4.5%	92.5%	93.9%	1.5%	22	25	13.6%
Waikiki (1-2-6)	1374	1307	-4.9%	477	568	19.1%	\$280,000	\$285,000	1.8%	89.0%	92.2%	3.6%	58	51	-12.1%
Waipahu (1-9-4)	319	312	-2.2%	196	198	1.0%	\$276,500	\$269,500	-2.5%	95.1%	96.5%	1.5%	41	32	-23.2%
Windward Coast (1-4-8 to 1-5-5)	27	34	25.9%	4	9	125.0%	\$211,500	\$220,000	4.0%	78.8%	84.7%	7.5%	65	142	120.2%